

## Example of how the matX network grows

Build Alliance starts with 100 matX seats and creates 'BA Marketplace' to connect its project teams.

matX helps the first 10 people to set up their accounts. These marketplace members grow their network by invite others, including temporary works designers, subcontractors and suppliers. matX provides training and support for new people as needed.

All new marketplace members have visibility permission so they can see who else is in the marketplace, what is listed on the marketplace and the transaction data.

The 'BA Marketplace' administrators oversee membership and member permission levels. They give some people financial permission so they can buy and sell on behalf of the Build Alliance.

Build Alliance decides to extend their market reach by collaborating with parent companies and other strategic partners. They create as new marketplaces as needed.

Most of their people are members of many marketplaces, allowing them to be notified and act on opportunities to buy and sell resources internally and external.

Build Alliance use their marketplace dashboards, transaction data and user feedback to evidence matX is saving them cost, time and effort.

## Terms

- ✘ \$250 per seat per annum
- ✘ Minimum number of seats may apply
- ✘ Add additional seats as needed
- ✘ No hidden fees
- ✘ Fully supported platform
- ✘ Unlimited training
- ✘ Refer to the website for T&Cs

### Example exchange membership

Visibility



Sustainability Expert



Temporary Works Designer



Project Director

Financial



Procurement Manager



Construction Manager



Plant Manager

Administrator



Commercial Manager



Project Manager



Project Officer

# matX

Creating substantial value from sustainable practice

## SUBSCRIPTION

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## matX is technology based on circular economic principles

**Our goal is to reposition resource REUSE and RECYCLING from *opportunistic and ad hoc* to intentional and business as usual**

The construction and demolition sector consists of multi-disciplinary, multi-business and mobile teams that are continually forming, and disbanding depending on project needs. This complexity is in addition to Australia's employee turnover rate of 15% per year.

## matX offers a new way to connect teams

matX helps you build resilient networks that are robust and flexible. These networks can accommodate the movement of people and changing business requirements while maintaining:

- ✘ data
- ✘ team connectivity, and
- ✘ Momentum.

**matX's marketplaces and subscription evolve with your business and project needs**



matX is a member of  
Infrastructure Sustainability  
Council of Australia

## Smarter marketplaces

- ✘ Create one or many marketplaces for your business, projects, supply chains and strategic partners.

### Create New Exchange

Enter the a name for your new Exchange and click create

Select Exchange Type

- ✘ Your marketplaces can be internal or shared by multiple businesses, short-term or ongoing.
- ✘ Add members by entering their email.

### Add exchange member

Enter the email address for the person you are inviting to join this exchange. An invitation will be emailed to them.

- ✘ Control membership permissions (visibility, financial or administration).

Member Name	Permission Level	Administrator	Financial	Visibility	Action
James Richard	Visibility	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="button" value="Remove"/>
Kate Lee	Financial	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="button" value="Remove"/>
Casey Tan	Administrator				

- ✘ Share or transfer membership administration.
- ✘ Each entity in a multiple entity marketplace can manage their own members

## Smarter subscription

matX is subscription-based platform because this approach:

- ✘ enables transparent and direct transactions between businesses
- ✘ supports maximum commercial benefit for business when salvaging costs or selling for profit
- ✘ encourages all transactions from massive quantities sold in lots to a single small item
- ✘ fully supports the free issue or donation of resources, and
- ✘ works with the way businesses want to work.

## A matX subscription buys seats

You choose how you use them.

- ✘ One seat gives the user access to join or create one or many marketplaces
- ✘ Invite anyone to join matX regardless of whether they are internal or external to your business
- ✘ Seats can be easily removed and reassigned
- ✘ Invite interested parties such as suppliers and sub-contractors on a short-term basis. Users can seamlessly jump from one subscription account to another.

**This degree of flexibility is key to building resilient networks in a commercially driven circular economy**